



# Small Business Counseling, Classes, and Workshops

(Many Free or Low Cost)

## Basic Start-Up Information

### **Central Library's Small Business Resource Center**

Business Insight Center  
115 South Ave., Rochester, NY • 585-428-8130; [www.roccitylibrary.org](http://www.roccitylibrary.org)  
Provides a business information research service for business planning, hosts free small business workshops, and more.

### **College at Brockport Small Business Development Center (SBDC)**

321 State St., Suite 308, Rochester, NY • 585-395-8410; [www.nyssbdc.org](http://www.nyssbdc.org)  
Offers free counseling, training, and business research on starting and running a business. The SBDC assists with New York State M/WBE certification applications and more.

### **Rochester Professional Consultants Network (RPCN)**

2604 Elmwood Ave. Ste. 294 • 585-348-7142; [www.rochesterconsultants.org](http://www.rochesterconsultants.org)  
Enables its members to develop premier consulting businesses by providing access to networking, education, and mutual support.

### **SCORE, Greater Rochester Chapter**

100 State St., Room 410, Rochester, NY • 585-263-6473;  
[www.greaterrochester.score.org](http://www.greaterrochester.score.org); [www.score.org](http://www.score.org) (national organization)  
Supports the aspiring and current small business owner through free counseling, mentoring, and a variety of free or low-cost workshops on small business topics. SCORE also advises nonprofits.

### **Urban League of Rochester, N.Y., Inc. Business Development Center**

265 North Clinton Ave., Rochester, NY • 585-325-6530, ext. 3066;  
[www.ulr.org](http://www.ulr.org)  
Offers one-on-one technical assistance and workshops on starting and running a business with a focus on minority, women, veteran-owned businesses, dislocated workers, the disabled, and all other aspiring (and current) business owners. Assistance with New York State M/WBE Certification is provided.

## More Helpful Small Business Resources

### **Center for Urban Entrepreneurship at Rochester Institute of Technology**

40 Franklin St., Rochester, NY • 585-475-6092; [www.rit.edu/business/cue](http://www.rit.edu/business/cue)  
Assists businesses, including startups, located within the urban community and/or doing business within the urban community through workshops and programs.

### **Central Library's Chester F. Carlson Patent and Trademark Center**

Business Insight Center  
115 South Ave., Rochester, NY • 585-428-8130; [www.carlsonptrc.org](http://www.carlsonptrc.org) Provides the resources for an inventor to conduct a thorough patent and trademark search, evaluate an invention's marketability, and more.

### **City of Rochester Department of Neighborhood and Business Development**

City Hall, 30 Church St., Rochester, NY • 585-428-6912;  
[www.cityofrochester.gov/nbd](http://www.cityofrochester.gov/nbd)  
Works to increase economic vitality in underserved areas, assist and develop industry, and create jobs for its citizens.

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### **Greater Rochester Chamber of Commerce**

150 State Street, Suite 400, Rochester, NY • 585-244-1800

[www.greaterrochesterchamber.com](http://www.greaterrochesterchamber.com)

Supports businesses and economic growth in the Greater Rochester area through advocacy, networking opportunities, workforce training, and more.

### **NextCorps (formerly High Tech Rochester)**

260 East Main Street, Suite 6000, Rochester, NY

585-214-2400; [www.nextcorps.org](http://www.nextcorps.org)

Provides a suite of services including business incubation for high growth potential startups and growth services for existing manufacturers.

### **Monroe County Clerk's Office**

101 County Office Bldg., 39 West Main St., Rochester, NY • 585-753-1600;

[www.monroecounty.gov/clerk-dba.php](http://www.monroecounty.gov/clerk-dba.php)

Accepts and files Doing Business As (DBA) certificates of persons conducting business under an assumed business name.

### **Monroe County Finger Lakes Procurement**

#### **Technical Assistance Center (PTAC)**

50 West Main St., Suite 8100, Rochester, NY • 585-753-2015 or

585-753-2017; [www.monroecountyfingerlakesptac.org](http://www.monroecountyfingerlakesptac.org)

Works with businesses to identify, compete for, and win government contracts.

### **New York State Business Express**

518-485-5000 (Albany, NY); [www.businessexpress.ny.gov](http://www.businessexpress.ny.gov)

Provides information on starting a business in New York State including State-required business licenses/permits using the Business Wizard tool.

### **Pathstone Enterprise Center, Inc.**

400 East Ave., Rochester, NY • 585-340-3885;

[www.theenterprisecenterinc.com](http://www.theenterprisecenterinc.com)

Provides small business loans with support, especially for promising businesses that have been unable to access capital from traditional sources.

### **The Commissary**

Metropolitan Building • 585-263-6954; [www.rochestercommissary.org](http://www.rochestercommissary.org)

Offers workshops and a licensed commercial incubator kitchen (fully operational in 2018) in downtown Rochester for aspiring food business entrepreneurs.

### **The Entrepreneurs Network (TEN)**

50 West Main St., Suite 8100, Rochester, NY • 585-753-2031;

[www.ten-ny.org](http://www.ten-ny.org)

Provides an entrepreneurial training program for accepted applicants affiliated with new ventures or established firms with business operations primarily in Upstate New York.

### **U.S. Small Business Administration (Rochester Branch Office)**

100 State St, Room 410, Rochester, NY • 585-263-6700;

[www.sba.gov/offices/district/ny/buffalo](http://www.sba.gov/offices/district/ny/buffalo); [www.sba.gov](http://www.sba.gov)

Provides information on small business loans and small business start-up.

### **Volunteer Legal Services Project of Monroe County, Inc.**

#### **Micro-Entrepreneur Pro Bono Program**

585-295-5703; [www.vlsprochester.org/micro-entrepreneur-pro-bono-program](http://www.vlsprochester.org/micro-entrepreneur-pro-bono-program)

Gives free legal assistance to eligible low income individuals, who wish to start or develop businesses in economically distressed Monroe County neighborhoods.

**For more business resources in the Greater Rochester/  
Finger Lakes Region, see RocGrowth at [www.rocgrowth.com](http://www.rocgrowth.com)**

**Business Insight Center**  
115 South Avenue • Rochester NY 14604  
(585) 428-8130

7-761-12KS



Central Library  
of Rochester &  
Monroe County

Monroe County Library System